

Message Text

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PAGE 01 JOHANN 00238 121008Z

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ACTION AF-05

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /013 W
----- 067290

R 111430Z MAR 74
FM AMCONSUL JOHANNEEBURG
TO USDOC WASHDC
INFO SECSTATE WASHDC 3183

UNCLAS JOHANNESBURG 0238

USDOC

E.O. 11652: N/A
TAGS: BEXP, SF
SUBJ: PRIVATE TRADE OPPORTUNITY

REF: A-7974, SEPT. 21, 1973

1. 791/04/P0020

2. 031174

3. M. MEYERS

4. 791 REP SAF

5. IAD

6A. REPLY TO -----

6B. MR.A. LONMON-DAVIS, MANAGING DIRECTOR

6C. NEWPORT CHEMICAL CORPORATION (PTY.) LIMITED
P.O. BOX 83
GERMISTON 1400. SOUTH AFIRCA

7. CABLE: NEWPORT JOHANNESBURG; TEL: 011-34-1401

8. ---

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OM 102 - 11. 9A. EXCLUSIVE AGENCY AND DIST

IBUTORSHIP

REQUIRED FOR DIRECT SALE AND COMMIS ION SALE.

10. DESCRIPTION -

2834715 - 0000 ALL VITAMIN B RANGE WITH VITAMINS A, D
AND E EXCEPT FOR FEED GRADE.

DIRECTO SALE OF 12 METRIC TONS FOR RESALE TO END-USER.

DEADLIN FOR

ESPONSE USUALLY ONE WEEK FROM REQUEST FOR

QUOTATION.

QUOTATION TERMS: C & F, .A. PORTS. PURCHASING DECISION
BAEED ON PRICE, QUALITY AND SERVICE.

2834715 - 0000. ALL VITAMIN B RANGE WITH VITAMINS A, D
AND E EXCEPT FOR FEED GRADE. ESTIMATED ANNUAL SALES: 20
METRIC TONS.

FIRM'S ANNUAL SALES TOTAL \$5 MILLION BUT COMPANY PART OF
GROUP HAVING ANNUAL SALES \$450 MILLION. NEWPORT EMPLOYS 75,
HAS BRANCHES IN ALL S.A.'S MAIN CITIES, AND MARKETS IN SOUTH
AFRICA, SOUTH WEST AFRICA, BOTSWANA, SWAZILAND, LESOTHO,
MOZAMBIQUE AND ANGOLA.

NEWPORT REPRESENTS CARUS CHEMICAL COMPANY, LA SALLE, ILL.;

ED MENDELL INC. NEW YORK; TAKEDA, JAPAN AND A.E.C. FRANCE.

COMPANY WISHES OBTAIN FURTHER AGENCY AS NONE ABOVE SUPPLY
COMPLETE RANGE OF BITAMINS.

2834955 - 0000 VITAMIN B RANGE WITH VITAMINS A, D & E FOR
FEED GRADE. BOTH DIRECT SALES FOR RESALE AND EXCLUSIVE
INDENT AGENT RELATIONSHIP REQUIRED. REST OF INFO AS ABOVE.

DEGRACE

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NNN

Message Attributes

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Disposition Event:
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US Department of State
EO Systematic Review
30 JUN 2005

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Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY
TAGS: BEXP, SF
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